

Dear Xybix Customer,

2007 has brought us the iPhone, Iconic brands going pink to honor breast cancer research and many happy Rockies or Red Sox fans . . . and we at Xybix can't thank you enough for our success this year in providing innovative solutions and creative implementations for our customers.

Some highlights of 2007 include:

- Moving to a larger facility with additional space for growth and production. This space houses our recently purchased high tech machines to improve the quality of our work as well as the work environment for Xybix production employees.
- Introducing the DataDock, a cable connection point highlighted in the Winnipeg case study in this issue.

In looking forward to the New Year, we are excited to share our initiatives focusing on health and wellness in designing new products, as well as additional accessories and features in our product lines.

Xybix will standardize on a new, low formaldehyde emission work surface and cabinets. This represents another step in our continual commitment to a safer workplace. This step may qualify toward the criteria for LEEDS points in the future.

- The Xybix team continually looks for ways to minimize our impact on the environment, as well as create a healthy indoor work environment. We will continue to think green and incorporate efforts to lessen our carbon footprint and employ processes that are enviro-friendly and sustainable.

As a solutions company we rely on your input and suggestions and highly regard your continued support and insights. Together with your partnership we look forward to continued success and rewarding outcomes.

From all of us, to all of you, thank you for your trust in Xybix and warm wishes for the New Year. We look forward to seeing you in 2008.

Happy Holidays & New Year!

Xybix



CASE STUDY // // // //



Winnipeg Police Service

"The Winnipeg Police Service is continuously improving police service to the citizens of Winnipeg through their ongoing community commitment". They currently serve approximately 700,000 citizens and have 6 dispatch stations working around the clock. Winnipeg has 4 dispatchers, 14 call takers and 2 supervisors working for the Winnipeg Police and 911.

Winnipeg recently built a brand new facility to create a safe and less stressful environment for their valuable staff. In doing so, the Winnipeg Police Service took interest in upgrading their dispatch consoles to ergonomic workstations. Xybix developed and delivered a custom solution working with the Winnipeg team to meet their needs with their turnkey technology.

The Winnipeg team assisted in the process of the first Data Dock deployment. This resulted in the center utilizing the new technology Xybix had developed.

The DataDock is conveniently located at the back of the keyboard surface flush with the work surface. DataDock is designed to be an easily accessible connection point for keyboards, mice, touch screens, lights, and phones. By flipping up the DataDock, all of the cable connections are exposed for easy

case study continued // // // // //
Winnipeg Police Service

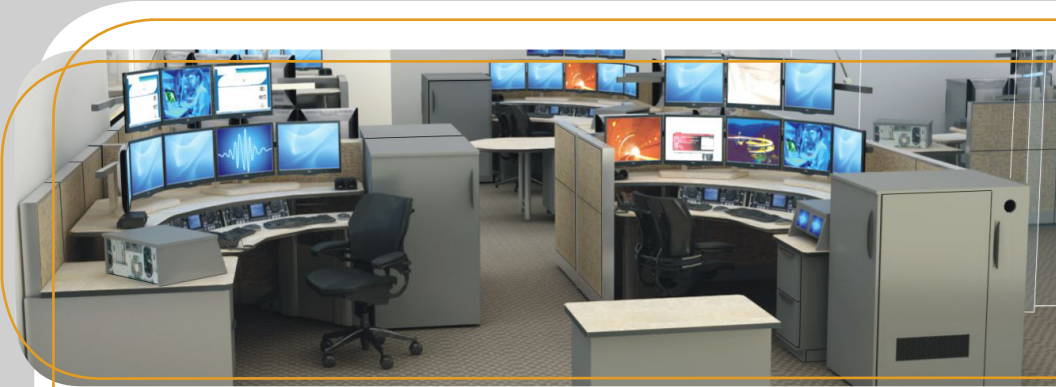
access. Dispatchers can replace personal ergonomic keyboards and mice in seconds without having to contact tech support. A cable management tray is located at the back of the surface to keep cables from dropping under the dispatcher's console.

The Communication System Coordinator at Winnipeg, Dennis Dane's initial thoughts were, "the Xybix solution offered an original ergonomic and technical design for dispatch and Call taking workstations. The DataDock is a new innovation that was not available on other vendor's products. The keyboard or mouse can be switched out in seconds. This ability allows the dispatcher or call taker to modify their workstation to their ergonomic needs quickly and easily."

"The Xybix design team worked diligently with Dennis creating floor plans and layouts for the installation of their new work stations that optimized the use of space, productivity and workflow," says Ken Carson, Xybix Vice President.

Dennis Dane states, "It's a good investment due to its operational and technical benefits. The DataDock ultimately pays for itself in a very short time. The DataDock offers a well managed solution for input devices eliminating the need to call in Technicians when either a mouse or keyboard fails. This eliminates operational downtime and expensive technician call outs which take valuable time and resources away from the communications center staff."

Overall, the DataDock has benefited the Winnipeg Police Service in a very positive way. Dennis is very happy with his Xybix product and looks forward to doing business with Xybix in the future.



Welcome to Dedicated Customer Service.

Xybix now has a dedicated customer service and warranty representative, Jenn Lewis, who came to Xybix in January of 2007 as a receptionist. Her problem solving skills have enabled her to improve the tech support here at Xybix as well as be able to take on the challenges of everyday customer needs. Her customer relations talent is a tool she has been perfecting most of her working career which in turn has lead to providing quality customer service and a full time position here at Xybix.

Jenn's goal is to be more proactive in the customer service department meeting customer's needs and concerns in a timely, thorough fashion. She would also like to see a smoother transition with follow up calls and continual communication between our company and our customers.

Jenn Lewis makes a wonderful contribution to our company and with her ambitious outlook and motivation she is sure to be a success here at Xybix.

Jenn Lewis

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