

## Dear XYBIX Customer,

2007 has brought us the iPhone, Iconic brands going pink to honor breast cancer research and many happy Rockies or Red Sox fans . . . and we at XYBIX can't thank you enough for our success this year in providing innovative solutions and creative implementations for our customers.

Some highlights of 2007 include:

- Moving to a larger facility with additional space for growth and production. This space houses our recently purchased high tech machines to improve the quality of our work as well as the work environment for XYBIX production employees.
- Introducing the DataDock, a cable connection point highlighted in the Winnipeg case study below.

In looking forward to the New Year, we are excited to share our initiatives focusing on health and wellness in designing new products, as well as additional accessories and features in our product lines.

- XYBIX will standardize on a new, low formaldehyde emission board. This represents another step in our continual commitment to a safer workplace. This step may qualify toward the criteria for LEEDS points in the future.
- The XYBIX team continually looks for ways to minimize our impact on the environment, as well as create a healthy indoor work environment. We will continue to think green and incorporate efforts to lessen our carbon footprint and employ processes that are enviro-friendly and sustainable.

As a solutions company we rely on your input and suggestions and highly regard your continued support and insights. Together with your partnership we look forward to continued success and rewarding outcomes.

From all of us, to all of you, thank you for your trust in XYBIX and warm wishes for the New Year. We look forward to seeing you in 2008.

Happy Holidays & New Year!

*XYBIX Systems Inc.*

## CASE STUDY // // // //



### Winnipeg Police Service

When Winnipeg Police Service first took interest in upgrading their dispatch consoles to ergonomic workstations, Xybix worked with them to make this possible.

Our new DataDock is conveniently located at the back of the keyboard surface flush with the work surface. DataDock is designed to be an easily accessible connection point for keyboards, mice, touch screens, lights, and phones. By flipping up the DataDock, all of the cable connections are exposed for easy access. Dispatchers can replace personal ergonomic keyboards and mice depending on whether you're right or left handed in seconds without having to contact tech support. A cable management tray is located at the back of the surface to keep cables from dropping into the dispatcher's foot well.

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Winnipeg Police Service

case study continued // // // //

The Communication System Coordinator at Winnipeg, Dennis Dane's initial thoughts were, "it was a well thought out, good technical idea with a great design. The idea that you do not need to call a technician and can fix your problem on the spot with the DataDock is fantastic." Switching keyboards and mice out for ergonomic or technical reasons can be implemented in seconds without the complication of cords under one's desk. "Other work furniture does not have these new and improved features," says Dennis.

Xybix worked diligently with Dennis creating floor plans and layouts for the installation of their new work stations that optimized the use of space and workflow.

The DataDock has benefited the Winnipeg Police Service in a very positive way. "It's a good investment because DataDock ultimately pays for itself. Without it there would be expensive technician calls and time out of one's work shift."

Overall, Dennis is very happy with his product and with XYBIX and looks forward to doing business with XYBIX in the future.



**Welcome to Dedicated Customer Service,**

XYBIX now has a dedicated customer service and warranty representative, Jenn Lewis, who came to XYBIX in January of 2007 as a receptionist. Her problem solving skills have enabled her to improve the tech support here at XYBIX as well as be able to take on the challenges of everyday customer needs. Her customer service talent is a tool she has been perfecting most of her working career which in turn has lead to providing quality customer service and a full time position here at XYBIX.

Jenn's goal is to be more proactive in the customer service department meeting customer s' needs and concerns in a timely, thorough fashion. She would also like to see a smoother transition with follow up calls and continual communication between our company and our customers.

Jenn Lewis makes a wonderful contribution to our company and with her ambitious outlook and motivation she is sure to be a success here at XYBIX.



**Jenn Lewis**

Customer Service / Inside Sales

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