

Dear Xybix Customer,

What a difference a year makes. 2008 has been full of change and great success. We couldn't have done it without you and your support. The DataDock, CableRound-Up, QuickStack, the announcement of our latest state-of-the-art workspace: www.xybixdispatch.com and many new employees have powered us in the right direction to achieve innovative solutions and creative implementations for our customers.

Some highlights of 2008 include:

- Xybix has standardized on a new, low formaldehyde emission work surface and cabinets. This represents another step in our continual commitment to a safer workplace. This step may help us meet the criteria for LEEDS points in the future.
- Cables only come in two lengths, too long and too short. CableRound-Up was designed to further cable management, allowing users to easily keep cables neat and organized behind the monitor array, under the work surface, in a cabinet or wherever there may be cords.

In looking forward to the New Year, we are excited to share our initiatives focusing on health and wellness in designing new products, as well as additional accessories and features in our product lines.

As a solutions company we rely on your input and suggestions and highly regard your continued support and insights. Together with your partnership we look forward to continued success and rewarding outcomes.

From all of us, to all of you, thank you for your trust in Xybix and warm wishes for the New Year. We look forward to seeing you in 2009.

Happy Holidays & New Year!

The Xybix Team

Success Story #281: Palm Beach County Sheriff Palm Beach County, FL

The Palm Beach County Sheriff's department continuously strives to improve its police services provided to about 700,000 people within the community.

Palm Beach's division currently has 167 employees, with 108 assigned to Headquarters where the Xybix installation took place. The initial thoughts of Mark Gish, Administrative Section Manager—PBSO Communications, before the install of 27 stations were that the process would be very complicated and create a lot of stress. To his surprise Xybix carried out the project stress free.

Palm Beach has one of the largest communications centers in the country so there was no room for error, and the install needed to be perfect hitting the ground running. "The installers were very friendly and helpful. Like any big project we had challenges from the beginning, but the installers worked with us through each step of the way," said Mark. "When a hurdle or issue presented itself, solutions were provided, never leaving us hanging or interrupting the progress of the install," he added.

Meet the Xybix Team



Back row left to right:

Kenny Carson is VP Sales and part owner of Xybix. He spends his weekends ski patrolling at Winter Park and teaching his two boys to ski. When the snow is gone, Kenny spends his time mountain biking the Rockies and hanging out with his friend Dobby (his pup). When he can get away from the shop he likes to travel with his wife Javan, and discover new adventures.

Bill Hart is Production Manager at Xybix and a retired Marine Officer. He enjoys spending time with his family, the wilderness and wood working. Bill will bowl you under the table or enjoy a night out at the theater for some performing arts.

Dave Hoy is our Epicor Project Manager, responsible for implementing its various modules and evaluating, adjusting/creating and documenting Xybix business processes. Dave enjoys music of all kinds and is an avid traveler with his wife Nikki. Software programming is Dave's forte and he is always on the lookout for process improvements!

Josi Gebhardt is a Xybix designer who strives to satisfy a variety of customer needs and requests.

Troy Parson is our Operations Manager who, if he isn't already busy enough, has taken on the project of buying and remodeling his new home. Troy looks forward to taking off for the mountains and getting away to fish for walleye. When not fishing he spends his time mountain biking.

Ron Jenny is the Controller here at Xybix. When not at work he likes to get away and hunt elk in the mountains of northwestern Colorado. When not in the mountains he enjoys watching his kids play sports and spending time with his family.

Kelley Smith is our National Install Manager who spends most of his time flying from one city to the other; he has more airport codes memorized than most flight attendants. When not working or flying for Xybix, he likes to get home to his family and relax or take his boys hunting. Kelley has competed in many rodeos and enjoys his western lifestyle.

Front row left to right:

Jessie McClain is Xybix's Marketing and Tradeshow Guru. She loves to ski and board the powder Colorado has to offer. On the weekends if not skiing, she enjoys snowshoeing in the mountains with her dogs. She is originally from New England so enjoys sailing and the ocean. Jessie loves to travel, has lived in Australia and will book a ticket spur of the moment anywhere!

Inge Meyer is our Office Manager and company organizer. Things run smoothly around here because of Inge! When not at work, she enjoys spending time outdoors gardening or with her family and grandchildren. Inge loves crafts including knitting and crocheting; if she's not at lunch you'll find her whipping up one of her masterpieces at her desk!

Nicol Schnitzer is one of our dedicated designers here at Xybix. She is very passionate about her work and enjoys interacting with Xybix customers. When not at work she is a devoted mother of two and wife.

Judi Jump is head of Design and assists our customers in making sophisticated and appropriate material selections for their projects. Judi is one busy mom, being a year round "team mom" for five sports for her four children! She is also actively involved in the neighborhood middle school and high school PTA. When not being "team mom" she enjoys getting to the mountains for some hiking or camping with her family to relax.

Jenn Lewis leads our customer service team; when not helping Xybix customers she is a mom of two girls and plays on a professional women's hockey team. Jenn loves animals and has many pets, including a pair of Chinchillas!

Diane Olkowski is head of Purchasing/Inventory Control. When not at the office Diane enjoys horseback riding with her daughter. Diane's love for photography consists of getting the best action shots she can, whether it be at a horse show or getting downtown to Denver for some holiday extravaganza!

Dave Carson and his son, Barry, started Xybix in 1991. Dave is now the CEO and runs the business with his two sons. Being a volunteer on the Winter Park ski patrol for 34 years makes him an avid skier. These days he spends lots of time trying to keep up with his four grandchildren. He and his wife Beverly are on call 24/7 as babysitters for these boys and look forward to the time they spend together!

Bev Carson is the Carson mom, supporter and wife!

Barry Carson is the President and part owner of Xybix. He is on the volunteer ski patrol at Winter Park with Kenny and enjoys heli-skiing. When the snow is gone Barry and his wife Carol are devoted cyclists competing in 100 mile rides including the Ride for the Roses in Austin Texas, a Lance Armstrong Foundation fundraiser. When not racing, he heads to the mountains for some off road biking. When Barry is not pushing himself athletically he is a "geek" at heart, building computers in his free time.



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8207 SOUTHPARK CIRCLE, LITTLETON, COLORADO 80120
PHONE: 800.788.2810 • FAX: 303.683.5454 www.xybix.com