

Dear Xybix Customer,

As the innovative leader in the dispatch furniture industry, Xybix is happy to bring you the latest news in our efforts to stay on the front lines of Form, Function, Health and Performance. As a cutting-edge company, we seek to gain a better understanding of our customers needs, as well as, to provide consoles and ergonomic support for those individuals in the 24/7 work environment.

## Xybix is now on GSA!

### What is a GSA Contract?

GSA (General Services Administration) Schedule Contracts benefit companies who wish to sell to the federal government, as well as federal customers who wish to purchase goods and services.

Purchasing from a pre-approved contracted GSA supplier simplifies the purchasing process and enables federal customers to make purchases quickly and easily.

Being a GSA contracted seller, means that Xybix has passed a thorough company and sales review. Buyers are given discounted pricing from the contracted seller and a pre-approved pricelist is made available for sellers to review.

### Who is Eligible to Purchase from the GSA Schedule Contract?

A GSA Schedule Contract can be used by any of the following:

- Federal and Executive Agencies
- Department of Defense (DOD)
- Government of the District of Columbia  
Government Contractors Authorized to Spend Federal Dollars
- Certain Institutions and International Organizations



*Xybix looks forward to offering our ergonomic, height-adjustable workstations to GSA buyers!*

**Call a Xybix professional today for more information!**

**1-800-788-2810**  
or visit  
**[www.xybix.com/GSA](http://www.xybix.com/GSA)**

## Success Story #657:

### A Standing Ovation for Xybix

Shellie Taylor, Communications Director for the City of Allen, TX Police Department was familiar with Xybix consoles from a previous center she had worked at. So, when the City of Allen received responses for their RFP – amongst the responses, was a familiar name, Xybix Systems, Inc. Xybix proved to be best suited for the needs of City of Allen and immediately began work on the project. Shellie noted that it was “the ergonomics of the consoles, the side-mount CPU cabinets and the cable management” which captured her interest in Xybix.

When asked about the overall process, Shellie said that, South Central Territory Manager, Emilee Super-Fulton did a great job understanding their needs and relaying those needs to all involved with the project. She continued to say, that the design and installation teams were “very knowledgeable, responsive and helpful.”

“Installation of our six consoles began August 24, 2010. Our installation likely differed from most installations because we had the consoles installed several months before we occupied the space and were able to use them. When we began using the consoles, we encountered a few issues, but Xybix customer service was very helpful and responsive in getting problems fixed. The level of Xybix customer service has exceeded my expectations!”

Shellie said, “I would absolutely recommend Xybix to others. The product fully meets our needs and the response from customer service has and continues to be outstanding.”

**Xybix strives to be the best at what we do! Should you need to speak to an expert about your upcoming furniture project, please don't hesitate to contact us at 1.800.788.2810 or email us at [info@xybix.com](mailto:info@xybix.com).**

**Mention this XFactor Newsletter for a chance to have your story featured in an upcoming edition.**

**-The Xybix Team**

# Xybix Announces Patent Rollervision® Focal Depth Adjustment Technology

Littleton, CO (February 8, 2011) – Xybix Systems, Inc. announced that the U.S. Patent Office has issued patent number 7,878,476 for Xybix's Rollervision®, a multiple computer monitor focal depth adjustment technology. Paired with Xybix's ergonomic dispatch furniture and PACS medical consoles, this focal depth adjustment tool adds to the many ways in which Xybix is the true leader in ergonomic height-adjustable furniture for the 24/7 operation.

This unique technology provides an advantage for anyone who seeks to adjust ALL of their workstation monitors with one single motion. The patented design moves all monitors simultaneously forward and backward, to achieve optimal focal depth and reduce eye strain.

The monitors are located on a movable platform which is attached to an arched metal frame, on which six or more computer monitors may be attached. Ball bearing, polyurethane wheels are located under the surface of the platform and allow the entire apparatus to move in one fluid motion. There is a small knob located on the front of the platform, allowing users to make the necessary adjustments with a simple "push" and "pull" motion.

Xybix prides itself in being the industry leader in ergonomic furniture. The announcement of this patent affirms that Xybix shows great promise to its customers as it continues to innovate for better Form, Function, Health and Performance.



Xybix believes strongly that indoor air quality is an important component to people's health and should not be overlooked.

Xybix is committed to producing better, safer products and encourages all of our customers to make indoor air quality and Greenguard® Certification a requirement when choosing your communication center furniture.



## Visit us at these upcoming trade shows:

- APCO International 8/7-8/10 Philadelphia, PA Booth#1402
- TX NENA 8/21-8/24 Corpus Christi, TX
- NC APCO/NENA 8/28-9/1 Atlantic Beach, NC
- NE NENA 9/28-9/29 La Vista, NE
- AL NENA/Gulf Coast 10/16-10/19 Orange Beach, AL



## CNTV - Features Xybix!

CNTV or Consumer News Television recently interviewed Barry Carson, Xybix President on Xybix as a business and an industry leader in the dispatch furniture arena.

The feature presentation will air in up to 2 million homes on Comcast, Dish, Direct TV and even over the antennae airwaves! CNTV is seen in many area locations including Pueblo, Colorado Springs and most areas of Colorado, Nebraska & Wyoming.

Look for Xybix on your television and YouTube coming soon!

Xybix is continuing its social media initiative! We are now on Facebook, Twitter, YouTube and Blogger! Find us on the web and follow us for the latest Xybix news and information.

In December 2010 Facebook Fan, Jeff Edwards, Ontario Country Sheriffs won an iPod touch. We will be announcing new contests in the coming months.

Follow Us today!



8207 SOUTHPARK CIRCLE, LITTLETON, COLORADO 80120  
PHONE: 800.788.2810 • FAX 303.683.5454 • www.xybix.com